

# **GRAIN TRANSPORTATION REPORT**

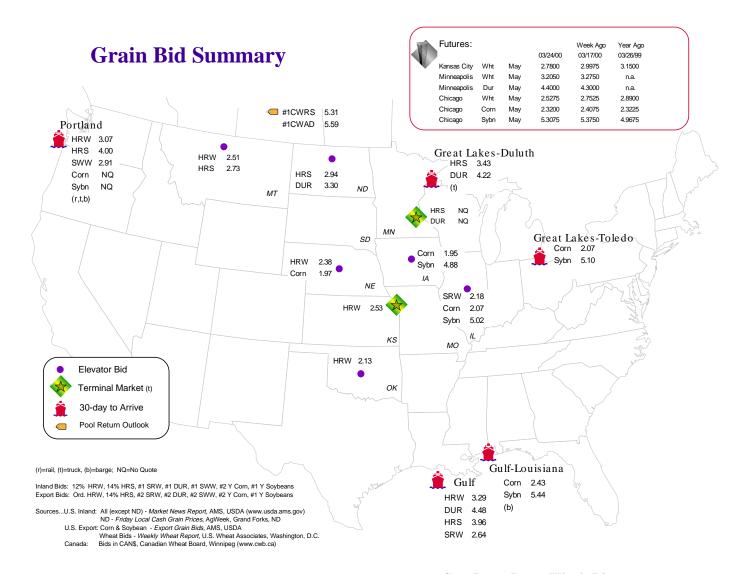
Agricultural Marketing Service
United States Department of Agriculture

MARCH 28, 2000

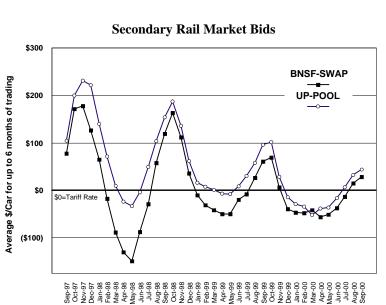
March 29-31	National Grain & Feed 104 <sup>th</sup> Annual Conf.	San Diego, CA	202-289-0873 (ph) 202-289-5388 (fax)
March 30-31	Farming For The Future: National Conf. Of State Legislators & The Assembly On State Issues	Denver, CO	Vicki Rodriguez 303-830-2200
April 5	Ag Shipper Transportation Workshop	Atlanta, GA	202-467-8380 (ph)
April 9-11	Canada Grains Council Annual Conf.	Winnipeg, Manitoba	204-942-2254 (ph) analysis@canadagrainscouncil.ca
April 11-13	17 <sup>th</sup> International Intermodal Expo 2000	Atlanta, GA	800-243-4021 (ph) 404-584-7458 (ph-int'l) 404-584-0685 (fax)
April 13-15	Taking Ag. Into The Next Millenium	Ottawa, Canada	V. Davidson 613-989-3976
April 13-15	14 <sup>th</sup> B.C. Towboat Industry Conference	Victoria, B.C., Canada	604-687-9677 cmc@direct.ca
May 1-3	Agricultural Machinery Conference	Cedar Rapids, IA	515-532-6025 (ph) 515-532-3553 (fax) sgluch@saver.com
May 9-10	WorldOrganics 2000	London, England	+44 1892 533813 (ph) +44 1892 544895 (fax) conferences@agra-europe.com
May 30-31	Rail Transportation Conference: Rail Logistics	Philadelphia, PA	Alyssa Schneiderman 212-837-7163 (ph) aschneiderman@mail.joc.com
May 31-June 2	Ports America 2000 Conference & Exhibition: Port Operation & International Logistics	Philadelphia, PA	Alyssa Schneiderman 212-837-7163 (ph) aschneiderman@mail.joc.com
June 5-7	Corn Utilization & Technology Conf.	St. Paul, MN	Jennifer Snyder 202-331-1634 (ph) jsnyder@corn.org
June 18-22	117 <sup>th</sup> American Seed Trade Association (ASTA) Convention	San Francisco, CA	202-638-3128 (ph) 202-638-3171 (fax)
June 19-20	2000 Legislative & Leadership Conf. of the Ag. Transporters Conference (ATC)	Washington, DC	Fletcher Hall 703-838-7999 (ph)
July 23-26	Conference on Transportation & Environment for the 21st Century	Pittsburgh, PA	202-334-2934 (ph) 202-334-2003 (fax)

Report is prepared by Karl Hacker, Agricultural Economist, Transportation & Marketing, Agricultural Marketing Service, USDA (202) 690-1304. Report design by Kimberly Vachal, Upper Great Plains Transportation Institute, North Dakota State University. You can retrieve this document from our Automatic Fax System by using the handset on your fax machine and dialing (202) 690-1707. This report can be found on the Internet at www.ams.usda.gov/tmd/grain.htm. E-mail comments to GTR@usda.gov.

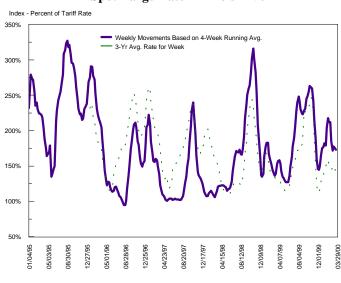
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#### Spot Barge Rate - Illinois River



Delivery Month-Year



Rail Car 'Auction' Offerings									
Delivery for:	Apr-	-00	Jun-00						
	Offered	% Sold	Offered	% Sold					
BNSF-COT	11,999	2%	12,000	1%					
UP-GCAS	5,400	0%	5,400	2%					
Source: Transportation & Mar	Source: Transportation & Marketing /AMS/USDA; www.bnsf.com; www.uprr.com								

riverage richinu	im/Discount to	Γariff, \$/Car - Ι	ast Week	Secondary Rail Car Market  Average Premium/Discount to Tariff, \$/Car - Last Week									
		Delivery Period											
	Apr-00	May-00	Jun-00	Jul-00									
BNSF-GF	\$(61)	\$(56)	\$(56)	\$(48)									
UP-Pool	\$(26)	\$(22)	\$(11)	\$(5)									

Source: T&M/AMS/USDA. Data from Atwood/ConAgra., Harvest States Co-op, James B. Joiner Co., Tradewest Brokerage Co.;

GF=Guaranteed Freight, GEEP=Guaranteed Eqpt. Exchange, Pool=Guaranteed Pool

note... bids listed are market INDICATORS only & are NOT guaranteed prices, missing value=No Bid Quoted

Railroad Car 'Auction' Results Average Premium/Discount to Tariff, \$/Car - Last Auction									
Apr-00	May-00	Jun-00							
no bid	no bid	no bid							
no bid	no bid	no bid							
no bid	no bid	no bid							
no bid	no bid	no bid							
	Apr-00 no bid no bid no bid	Apr-00 May-00  no bid no bid  no bid no bid  no bid no bid							

(COT=Certificate of Transportation; GCAS=Grain Car Allocation System)

### **Southbound Barge Freight Nominal Values**

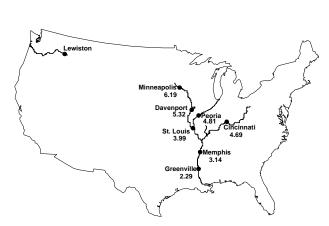
Index=Percent of Tariff, Based on 1976 Tariff Benchmark Rate

Week ended*	River/Region	Contract Period	Rate
Summary Of	Daily Barge Trades Reported	To St. Louis Merchants	Exchange.

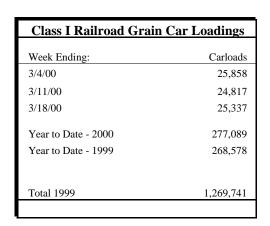
<sup>(\*)</sup> we regret that this data is currently unavailable

Southbound Barge Freight Spot Rates											
	3/22/00	3/15/00	Apr. '00	June '00							
Twin Cities	210	223	205	208							
Mid-Mississippi	172	184	171	176							
Illinois River	165	177	163	166							
St. Louis	129	135	131	135							
Lower Ohio	134	153	132	140							
Cairo-Memphis	125	132	128	132							
Source: Transportation & M nq=no quote	Marketing /AMS/US	SDA									

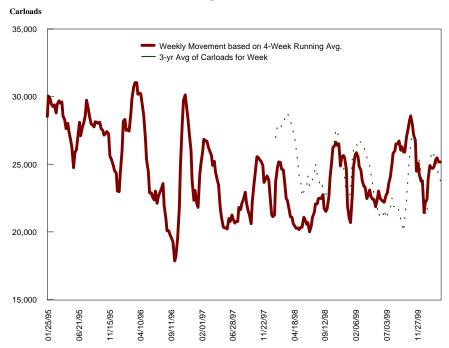
Barge Benchmark Tariff Rates Est. 1976 - 'Tariff No. 7'



#### **Grain Car Loadings for Class I Railroads**



<sup>\*\*1998 - 52</sup> weeks



#### Class I Rail Carrier Grain Car Bulletin

Carloads					EM. L.				
		East				West	<u>Canada</u>		
	Conrail	CSXT	IC	NS	BNSF	KCS	UP	CN	CP
03/18/00	0	2,751	2,132	2,597	9,269	564	8,024	2,726	5,146
This Week Last Year	903	2,338	1,424	2,539	7,797	647	6,901	1,998	2,540
2000 YTD	0	31,765	21,963	32,737	96,777	7,308	86,539	31,739	47,752
1999 YTD	8,836	28,714	16,074	28,901	92,864	7,880	85,309	21,370	31,459
1999 Total	15,522	132,157	88,056	138,379	465,088	33,911	398,262	121,381	206,328
1998 Total	40 192	126.128	77.811	131.158	431.459	34 503	342,609	113.568	215.005

Source: Association of American Railroads

#### **Tariff Rail Rates for Unit Train Shipments**

March 2000							
Date Effective	Tariff Item	Commodity	Origin	Destination	Rate Per Car	Rate Per MT	Rate/Per Bushel*
03/06/00	45560	Wheat	Minneapolis, MN	Houston, TX	\$2,050	\$22.60	\$0.62
03/06/00	43521	Wheat	Minneapolis, MN	Portland, OR	\$3,877	\$42.74	\$1.16
03/06/00	46540	Wheat	Kansas City, MO	Houston, TX	\$1,550	\$17.09	\$0.47
03/06/00	43586	Wheat	Kansas City, MO	Portland, OR	\$4,133	\$45.56	\$1.24
03/06/00	43581	Wheat	Omaha, NE	Portland, OR	\$3,805	\$41.94	\$1.14
03/06/00	31040	Corn	Minneapolis, MN	Portland, OR	\$3,000	\$33.07	\$0.84
03/06/00	31035	Corn	Kansas City, MO	Portland, OR	\$2,600	\$28.66	\$0.73
03/06/00	31040	Corn	Omaha, NE	Portland, OR	\$2,615	\$28.82	\$0.73
03/06/00	61180	Soybean	Minneapolis, MN	Portland, OR	\$2,880	\$31.75	\$0.86
03/06/00	61180	Soybean	Omaha, NE	Portland, OR	\$2,480	\$27.34	\$0.74
05/01/98	61180	Soybean	Omaha, NE	Portland, OR	\$2,780	\$25.23	\$0.83

Source: www.bnsf.com

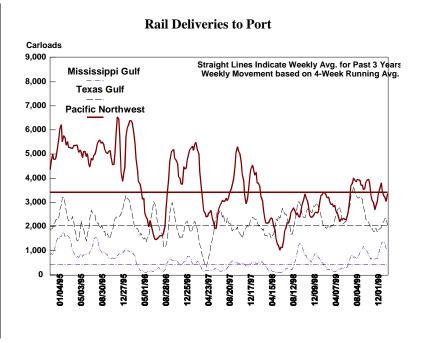
Approximate load per car = 100 tons: Corn 56 lbs/bu, Wheat & Soybeans 60 lbs/bu

<sup>\* 1997 - 53</sup> weeks

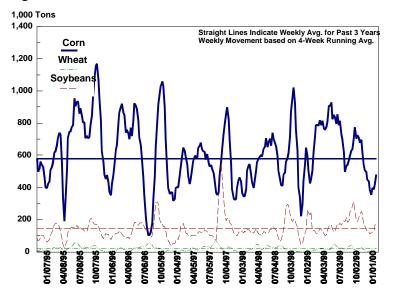
<sup>\*\*1998 - 52</sup> weeks

<sup>\* 1997 - 53</sup> weeks

Rail Delive	ries to Port	t		
Carloads				
	Mississippi Gulf	Texas Gulf	Pacific Northwest	Atlantic & East Gulf
Week Ending:				
02/09/00	1,810	2,370	3,896	830
02/16/00	1,187	2,580*	2,816	621
02/23/00	1,167	2,286*	3,128	525
03/01/00	1,195	2,046*	3,121	769
03/08/00	853	2,410*	3,102	770
03/15/00	1,111	1,516*	4,127	206
YTD 2000	12,074	22,411*	36,800	5,149
YTD 1999	7,529	28,949	30,944	4,735
Total 1998	23,844	115,321	138,461	12,505
Total 1997	20,152	93,265	195,953	9,147
Source: Transpo	ortation & Mark	eting/AMS/	USDA	



# Barge Movements - Locks 27



Barge Grain Movements for week ending 3/18/00									
	Corn	<b>Wht</b> 1,000	Sybn O Tons	Total					
Mississippi River									
Rock Island, IL (L15)	225	0	30	254					
Winfield, MO (L25)	317	2	155	479					
Alton, IL (L26)	618	3	210	859					
Granite City, IL (L27)	654	3	216	901					
Illinois River (L8)	308	2	94	418					
Ohio (L52)	45	5	40	117					
Arkansas (L1)	0	35	30	65					
2000 YTD	5,629	310	2,186	8,613					
1999 YTD	5,711	550	1,535	8,760					
Total 1999	31,001	2,401	8,674	45,134					
Total 1998	31,226	2,420	8,866	45,625					

Miss YTD: Calendar year totals include Miss/27, Ohio/52 and Ark/1. Source: U.S. Army Corp of Engineers

<sup>\*</sup> Incomplete Data

U.S. Export Balances (1,000 Metric Tons)

				Wheat			Corn	Soybean	Total
	HRW	SRW	HRS	SWW	DUR	All			
Unshipped Exports-Crop Year									
03/16/00	1,092	355	1,146	600	331	3,523	7,609	2,961	14,093
This Week Year Ago	1,595	695	999	610	227	4,126	7,392	2,765	14,283
Cumulative Exports-Crop Year									
99/00 YTD	8,875	3,523	4,389	3,146	781	20,714	26,940	18,770	66,424
98/99 YTD	8,486	1,660	5,305	4,630	760	20,841	25,468	17,713	64,022
97/98 Total	9,858	4,710	6,305	5,413	1,232	27,518	37,220	24,516	89,254
96/97 Total	7,387	3,645	7,864	6,105	963	25,965	44,476	24,501	94,942

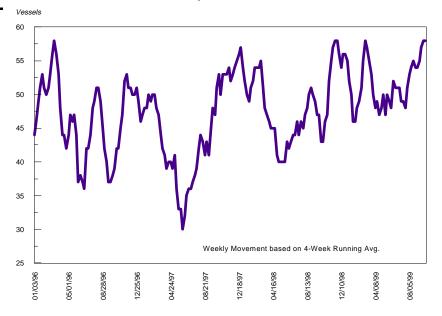
 $Source: Foreign\ Agricultural\ Service\ YTD-Year-to-Date\ (\underline{www.fas.usda.gov})\ Crop\ Year: Wheat = 5/31-6/01,\ Corn\ \&\ Soybeans = 9/01-8/31$ 

Select U.S. Por	Select U.S. Port Regions - Gain Inspections for Export - 1,000 Metric Tons										
		Pacific Region			Iississippi	Gulf	,	Texas Gulf			
	Wheat	Corn	Soybean	Wheat	Corn	Soybean	Wheat	Corn	Soybean		
03/23/00	241	42	0	101	726	502	105	0	96		
2000 YTD	2,093	1,949	433	1,371	7,315	5,591	1,136	79	631		
1999 YTD *	2,259	1,593	61	1,104	7,402	4,133	1,539	149	565		
% of Last Year	19%	45%	66%	27%	23%	37%	16%	14%	45%		
1998 Total	10,838	4,373	651	5,048	31,330	14,917	7,270	562	1,392		
Source: Federal Grain In	spection Service	* YTD-Ye	ear-to-Date ('98 =	53 week period)			·				

Select Canadian Ports - Export Inspections 1,000 Metric Tons, Crop Year						
	Wheat	<u>Durum</u>	Barley			
Week Ended: 3/23/00						
Vancouver	3,481	590	447			
Prince Rupert	2,524	3	68			
Prairie Direct	639	176	278			
Thunder Bay	468	193	165			
St. Lawrence	1,971	1,229	0			
1999 YTD Exports	9,083	2,191	959			
1998 YTD Exports	6,434	2,180	554			
% of Last Year	141%	101%	173%			
Source: Canadian Grains Commission						
YTD-Year-to-Date (	Crop Year 8/1-7/31					

Gulf Region Vessels Loaded

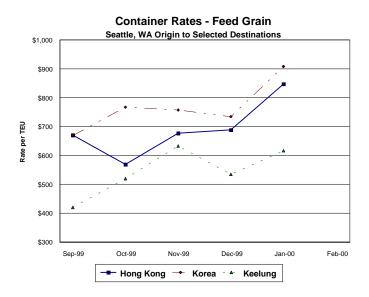
- Past 7 Days-

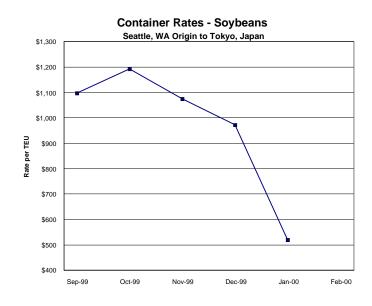


Port Region Ocean Grain Vessels								
	Gulf			Pacif	Pacific Northwest		Vancouver, B.C.	
	<u>In Port</u>	Loaded 7-Days	Due Next 10-Days	<u>In Port</u>	Loaded Due Ne 7-Days 10-Day		Loaded 7-Days	Due Next 10-Days
03/16/00	40	50	68	9		6	8	2
03/23/00	42	50	59	13		9	5	3
1999 Range	(1447)	(3965)	(3480)	(618)		(220)	(215)	(09)
1998 Range	(1962)	(3464)	(4093)			(119)	(314)	(010)
1999 Avg	32	52	65			9	9	3
1998 Avg	40	48	61			10	9	3
1997 Avg	33	45	58					
Source: Transportation & Marketing /AMS/ USDA								

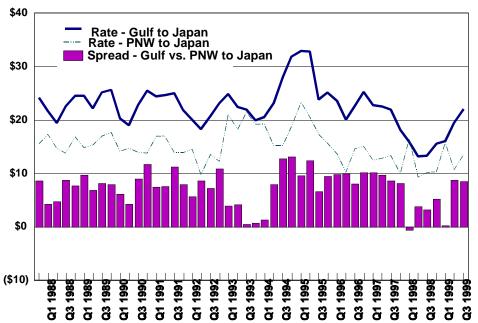
## **Container Ocean Freight Rates**

Monthly Weighted Averages Based on Shipping Line Monthly Mkt. Share









**Quarterly Ocean Freight Rates** 

	1999 4 <sup>th</sup> Qtr	1998 4 <sup>th</sup> Qtr	% Change		1999 4 <sup>th</sup> Qtr	1998 4 <sup>th</sup> Qtr	% Change
Gulf to				Pacific NW to			
Japan	\$22.07	\$13.33	66%	Japan	\$13.55	\$10.17	33%
Mexico	\$15.21	\$14.41	6%	Red Sea/ Arabian Sea			
Venezuela	\$12.10	\$10.87	11%				
N. Europe	\$13.68	\$8.81	55%				
N. Africa	\$21.65	\$15.26	42%	Argentina to			
				N. Europe	\$17.77	\$12.56	42%
				Japan			

Ocean Freight Rates (Select Locations) - week ending 3/25/00								
Export Region	Import Region	Grain	Month	Volume Loaded (Tons)	Freight Rate (\$Ton)			
Gulf	Estonia	Corn	Apr1/10	56,000/57,000	\$50.12/59.62			
Gulf	Egypt	Wheat	Apr1/10	55,000	\$14.00			
Gulf	Djibouti	Wheat	Spot	48,990	\$67.98			
Gulf	Japan	Heavy Grain	Mar/Apr	42,000/54,000	\$21.00/22.25			
Gulf	China	Heavy Grain	Spot	55,000	\$20.00			
Parana River	Colombia	Corn	Mar25/31	25,000	\$23.00			
Parana River	Tunisia	Grains	Mar25/30	28,000	\$25.50			
Rostock (Germany)	Saudi Red Sea	Barley	Mar25/30	55,000	\$16.50			
Sweden	Jordan	Barley	Mar20/30	50,000	\$19.50			
Sweden (Baltic Sea)	Saudi Red Sea	Barley	Prompt	55,000	\$18.00			
Source: Maritime Research Inc.; rates shown are for long ton (2,240 lbs.=one long ton), F.O.B., except where otherwise indicated.								